

**CORK INSTITUTE OF TECHNOLOGY  
INSTITIÚID TEICNEOLAÍOCHTA CHORCAÍ**

**Semester 1 Examinations 2009/10**

**Module Title: Management and Organisation for Construction 3A**

**Module Code: BULD7022**

**School: School of Building & Civil Engineering**

**Programme Title: Bachelor of Science in Construction Management - Award**

**Programme Code: CMNGT\_7\_Y3**

**External Examiner(s): Mr. G. O'Rourke, Mr. N. Dempsey**

**Internal Examiner(s): Mr. J. Kehoe**

**Instructions: This paper contains 4 (four) questions. Attempt 3 (three) questions only.**

**Duration: 2 Hours**

**Sitting: Winter 2009**

**Requirements for this examination:**

**Note to Candidates:** Please check the Programme Title and the Module Title to ensure that you have received the correct examination paper.  
If in doubt please contact an Invigilator.

Q1. Examine Elton Mayo's 'Hawthorne Experiments' and indicate how they led to a new understanding from the Classical School of Management.

(20 marks)

Q.2 According to FW Taylor, Money motivates.  
Discuss this perspective with reference to at least three motivation theories.

(20 marks)

Q.3 'A Site Manager is a Leader.'  
Discuss with reference to leadership theories.

(20 marks)

Q.4 'Norming' is one of the stages in group formation. Examine all the stages in group formation and discuss the factors which make a group cohesive.

(20 marks)