

**CORK INSTITUTE OF TECHNOLOGY
INSTITIÚID TEICNEOLAÍOCHTA CHORCAÍ**

Semester 2 Examinations 2009/10

Management & Organisation for Construction 3B

Module Code: BULD7023

School: Building and Civil Engineering

Programme Title: BSc in Construction Management

Programme Code: CMNGT_7_Y3

External Examiner(s): Mr. N. Dempsey, Mr. G. O'Rourke
Internal Examiner(s): Mr. J. Kehoe

Instructions: This paper contains four questions.
Attempt three questions only.

Duration: 2 Hours

Sitting: Summer 2010

Requirements for this examination:

Note to Candidates: Please check the Programme Title and the Module Title to ensure that you have received the correct examination paper.
If in doubt please contact an Invigilator.

- Q1. Distinguish between substantive and procedural agreements and comment on their relevance in collective bargaining. (20 marks)
- Q2. In the context of Human Resource Management discuss the relevance of the psychological contract. (20 marks)
- Q3. Discuss how a construction company can ensure that it appoints the appropriate person for the relevant job. (20 marks)
- Q4. Industrial democracy will lead to better employee/employer relations. Discuss. (20 marks)