

**CORK INSTITUTE OF TECHNOLOGY  
INSTITIÚID TEICNEOLAÍOCHTA CHORCAÍ**

**Autumn Examinations 2011/12**

**Module Title: Management and Organisation for Construction 3A**

**Module Code:** BULD7022

**School:** School of Building & Civil Engineering

**Programme Title:** Bachelor of Science in Construction Management - Award

**Programme Code:** CMNGT\_7\_Y3

**External Examiner(s):** Mr N. Dempsey, Mr G. O'Rourke

**Internal Examiner(s):** Mr. J. Kehoe

**Instructions:** This paper contains 4 (four) questions. Attempt 3 (three) questions only.

**Duration:** 2 Hours

**Sitting:** Autumn 2012

**Requirements for this examination:**

**Note to Candidates:** Please check the Programme Title and the Module Title to ensure that you have received the correct examination paper.  
If in doubt please contact an Invigilator.

- Q1. Explain Adair's Action Centred Leadership and Blake's Grid in relation to leadership theory and examine the implications of the theories with respect to leadership action. (20 marks)
- Q2. Explain three content theories of motivation and give examples of their practical application. (20 marks)
- Q.3 Discuss how the Hawthorne Studies created a change in management thinking. (20 marks)
- Q.4 Identify the seven principles of management and explain the role of a Site Manager in relation to each principle. (20 marks)